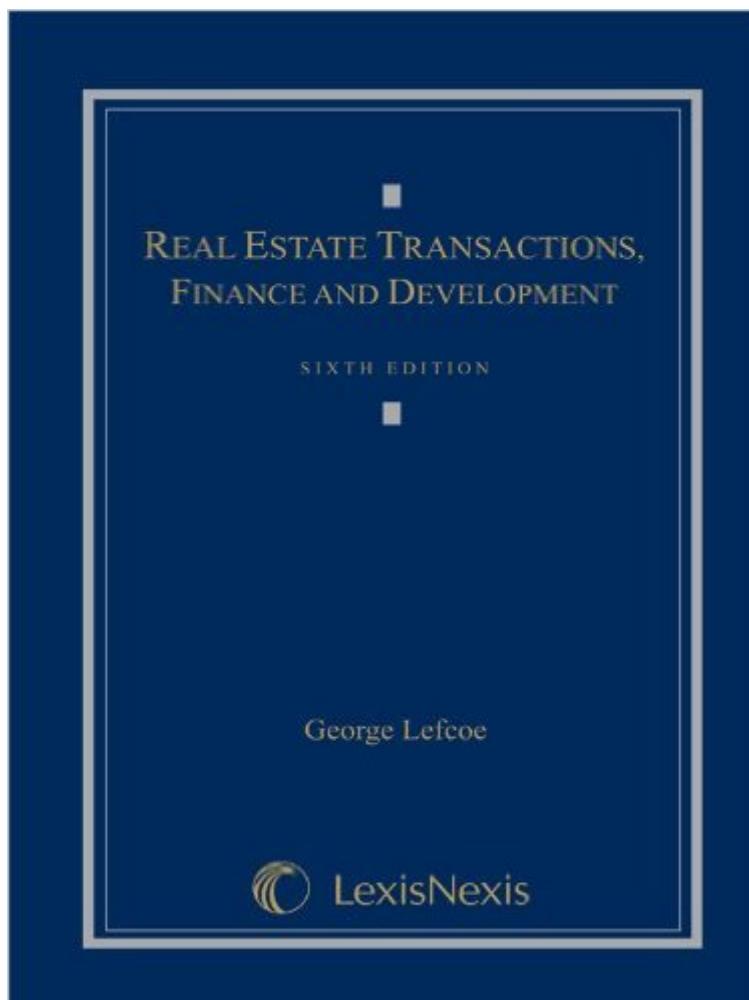


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# Real Estate Transactions, Finance, And Development



## **Synopsis**

Real Estate Transactions, Finance, and Development focuses on the purchase, sale, financing, and development of real estate and the significance of legal rules and institutions at various stages of these transactions. Arranged in clearly labeled, self-contained chapters, it allows maximum flexibility for professors to tailor assignments to the needs of various courses, and is suitable for: Introductory Transactions or Conveyancing courses covering the work of real estate brokers, purchase and sale contracts, deeds and closings, recording acts, titles insurance, and realty contract remedies Mortgage Law courses with emphasis on loan fundamentals and practical aspects of dealing with defaults, foreclosures, bankruptcy, and workouts Advanced courses in selected topics concerning realty development and finance, including financing development, construction contracts, mechanics' liens, development profitability, real estate offerings as securities, public / private partnerships, land use settlements, federal income taxation of real estate, commercial leasing, and leases as financing instruments.

## **Book Information**

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## **Customer Reviews**

This book is a good introduction to real estate transactions. When reading it, it can often seem generic, and some parts such as the tax calculations can seem too scarce. More practice problems

with answers would be highly beneficial to the book.

However, the paper is almost like the Bible paper. Highlights and stuff seeps through. For any law student (or anyone for that matter) who wants to learn the comprehensive material on the subject, I'd recommend it.

Kindle edition for iOS Kindle App: The text of the book is clear and not overly legal. As a non-law student, I find it easy to understand. Unfortunately the Kindle edition will not display page numbers, making it extremely difficult to find assigned readings for a class. I had to go through my entire syllabus with a hard copy of the book I borrowed and convert page numbers into section headings. & LexisNexis, this is unacceptable for an academic book at such an expensive price.

Agree with Akhan. Compared some of the other titles out there, this is a good start. But he pays short shrift to important issues like Title Insurance, it could use a glossary and there aren't enough answers to the practice problems, which can make it seem like ball-hiding. But again, a big plus for this book is the fact that it tends to use down to earth language and does a good job of explaining.

This book is semi-biased towards California practice, but otherwise contains very clear and concise explanations of the essential real estate law concepts and issues. My professor requires this book every year, and I'm sure I'll hold onto this one for future reference either in my own practice or my own real estate transactions.

This book meets the requirements of the course. It has short chapters and good questions at the end of each chapter to emphasize the subject matter. A two inch binder is required.

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